



## Action plan Q2 – 2016

### 1. EBA Members events and empowerment

DATE	EXPECTED PARTICIPANTS	TOPIC	SPEAKER
March 3	Commercial Directors, Sales Supervisors	Sales management and optimization	Dan Nutiu, DAVRO SRL
March 11	Companies of the left bank of the Nistru river	Presentation of international project opportunities, incl. SES project category	Mariana Rufa, Ute Sonnen (SES)
March 14-26	Ukrainian & Georgian BSOs	East Invest Project	Mariana Rufa
March 24	EBA Members	Business Lunch with Deputy PM, Minister of Economy of the RM	Octavian Calmac, Thomas Moser
April 5	EBA Members	Competition Café with the Business Community	Mariana Rufa, Viorica Carare
April (TBC)	EBA Members plus guests, HR managers	HR Policy trends in the context of the recently approved Labor Code of the RM	Diana Neagu, Vernon David
April (TBC)	CEO, General directors, General Managers	Business Breakfast with US Ambassador	James Pettit
April (TBC)	CEO, General directors, General Managers	Business Breakfast with Prime Minister of the RM	Filip Pavel
April (TBC)	CEO, General directors, General Managers	Business Breakfast with the Head of the Tax Inspectorate	Serghei Puscuta
May (TBC)	Financial Directors/Chief accountants	Workshop on IFRS	KPMG

## 2. EBA Lobby and Advocacy

Priority initiatives for Q2 in regard to lobby & advocacy:

- ✓ Monitor and coordinate the last version of the Tax Policy draft at the level of relevant institutions (i.e. Parliament)
- ✓ Ensure continuous representation and participation of EBA in the framework of the Economic Council of the Prime Minister (i.e. at the level of the Council's sector-oriented working groups) and of other B2G platforms (i.e. Customs Service Compliance Committee, Tax Service Compliance Committee, Minister of Economy working groups, Minister of Finance working groups, etc.)
- ✓ Monitor the application of the Law on waste (approved in the second reading) and engage in the consultation process of the draft Regulations implementing the aforementioned law (i.e. draft Regulation on packaging and packaging waste)
- ✓ Enhance the dialogue with the Competition Council on competition related issues affecting the business sector and address concrete problems (i.e. break-up of implicit import/export monopolies)
- ✓ Engage actively in actions that aim at reforming and capacity building of certification bodies (i.e. ANSA)

## 3. EBA Services

Service category	Planned number of interventions
<b>EBA ExportAssist</b> Support for companies in the areas of: <ul style="list-style-type: none"><li>○ Export Assistance</li><li>○ Export Documentation</li><li>○ Export Marketing</li><li>○ Country Info &amp; International Projects</li><li>○ Export Match-Making</li><li>○ Export Logistics</li></ul>	For Q2, EBA has scheduled 3 commercial interventions towards EBA Export Assist.